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### Which scheme is right for your Farm/Estate?

Due to the up and coming changes to BPS with over 100 different schemes available, please do bear in mind that we have members who can help in an advisory capacity as to which new scheme would be best for your farm.

The equipment is also available should you need help with land/margins being drilled we also have suppliers for the various different mixes of seed required.

### Dates for your Diary's

#### February

- 1<sup>st</sup> – End of Pheasant shoot season
- 28<sup>th</sup> – End of Hedge cutting season



Be part of the largest ever  
survey of farming people



[ex.ac.uk/BigFarmingSurvey](http://ex.ac.uk/BigFarmingSurvey)



If you would like to take part in the big Farming Survey please click on the link [www.rabi.org.uk/bigfarmingsurvey](http://www.rabi.org.uk/bigfarmingsurvey) or printed copies can be requested by contacting [FarmSurvey@exeter.ac.uk](mailto:FarmSurvey@exeter.ac.uk). The survey will be open to all farmers, farm workers, their spouses and adult-aged children until 31 March 2021.

## Livestock supplies



If any of our members are entering into the Lambing or Calving seasons and need any products, calving jackets, etc please do not hesitate to contact us. We are able to source many products at competitive prices.

Please contact the Ring Office for a quote.

## Can you help?

We have a member looking for any amount of 'cord wood'. They are happy to travel to collect as soon as possible.

If you are able to help please contact Steve in the Ring Office.

## Fuel Card Prices

The weekly **AF (key fuels card) fuel price** is 113.38ppl inc VAT & The weekly **Esso fuel price** is 116.70ppl inc VAT

As with all prices please check the price at the pump as it may not be cheaper than the fuel card price.



### **Effective weed management strategies for UK organic arable crops**

Philip Day, a TKMR member and organic farm manager in South Oxfordshire is studying for an MSc in organic farming at SRUC, Aberdeen. As part of his dissertation, he is conducting a survey of UK organic arable farmers to assess how they manage weeds in their crops. The aim is to determine whether there are factors and techniques which are more successful than others. It is hoped that such information may be useful in improving organic arable weed management.

If you are able to help, please complete the survey at:

<https://sruc.onlinesurveys.ac.uk/weed-management-strategies-for-uk-organic-arable-crops-ph>

## **Kennet & Thames Training**

**Kennet & Thames Training are running in house courses with own staff where social distancing can be adhered to or 1:1.**

They have a number of online Lantra E-Learning Courses which can be accessed by clicking the link below

[Lantra E-Learning - Kennet & Thames Training](https://www.kennetandthames.co.uk/lantra-e-learning)  
([kennetandthames.co.uk](https://www.kennetandthames.co.uk))

## **West Berks & Oxon Training Group**

**Lantra** are doing in-house training courses on own sites & with own members of staff, if training is urgently needed. Providing a safe entrance and leaving point at the site which allows for social distancing. Sanitiser must be available & provide ventilation. If anyone would like to book a course please do contact the Ring Office.

**NROSO** are working with the providers of Ei-Operator to develop the new e-learning course which is expected to be live from 14th January 2021. This e-learning will be available until 30th June 2021 and members who sign up before this date will have till 31st August 2021 to complete it. The cost of taking the annual training course is £30.00 (£25.00 + VAT). Members will not need to contact City & Guilds to confirm completion of the e-learning as NROSO will be advised by the providers of Ei-Operator on a regular basis of those who have completed these courses.

The arable e-learning course will involve four topic areas and after each section there will be a small multiple choice question section which requires 80% pass rate to move onto the next module. The fruit e-learning course will involve three topic areas and after each section there will be a small multiple choice question section which requires 80% pass rate to move onto the next module. NROSO anticipate that each module will take roughly 25 minutes to complete with five minutes to complete the multiple-choice questions – so an average two hours, and as such it has been agreed that the course will be awarded eight NROSO points for this year.

For further details of the NROSO please do contact the Ring Office.

# HAMPSHIRE TRAINING PROVIDERS

## MANAGEMENT TECHNIQUES

a training programme for Managers/Team Leaders/Supervisors in 3 optional one-day sessions

*The training sessions are aimed at the key people in your organisation who deal with staff, customers, suppliers. Each training day stands alone, so you can dip in and out according to your specific needs and schedule. Your own experience will be a resource for the group, and the things you learn will be applied to your real working world. The material is practical; the teaching methods are easy to follow; the sessions are lively and interactive. Minimum PowerPoint – maximum personal attention and feedback.*

**Due to Covid 19 the first date (26<sup>th</sup> January) has been postponed, and will be rescheduled for later in the year.**

### Session 2: Influencing Skills - 18<sup>th</sup> February 2021

- Get a clear idea of your own strengths as an influencer
- Shape your arguments so that your listener can follow and accept them
- Make recommendations: persuading and overcoming resistance

### Session 2: The People - 18th February 2021

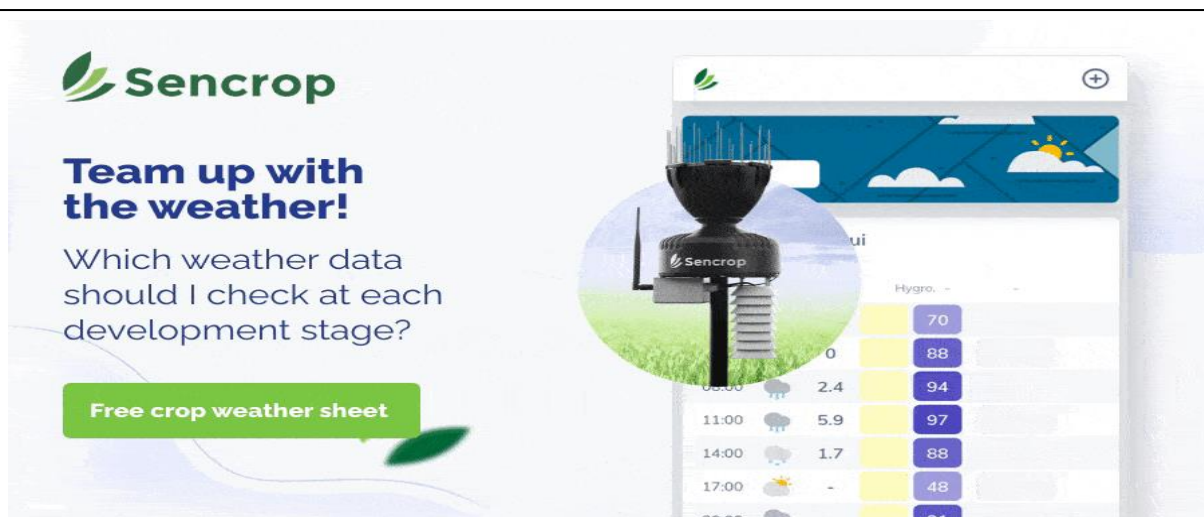
- Interviewing and appraising staff: how to get and keep the right people
- Motivating your team members
- Managing performance: effective praise and feedback

### Session 3: Handling Tricky Situations - 18th March 2021

- Negotiation Skills: win-win negotiating; keeping the relationship on a solid footing
- Handling conflict: dealing with difficult people and handling awkward situations

### Session 6: Good Teamwork - 18<sup>th</sup> March 2021

- How a team develops, from first forming to peak efficiency
- The roles of team members: how to get the best out of each one
- Setting up an effective meeting and running it efficiently



**Sencrop**

**Team up with the weather!**

Which weather data should I check at each development stage?

**Free crop weather sheet**

| Time  | Temp | Humidity | Wind |
|-------|------|----------|------|
| 11:00 | 5.9  | 97       | 2.4  |
| 14:00 | 1.7  | 88       | -    |
| 17:00 | -    | 48       | -    |
| 20:00 | -    | 91       | -    |

Orion Farming Group supplier, Sencrop, sell portable field weather stations that can be networked across the farm and cooperating neighbouring farms to build an unrivalled view of the local microclimate. Please contact Camilla West at TKMR if you'd like to find out any more.